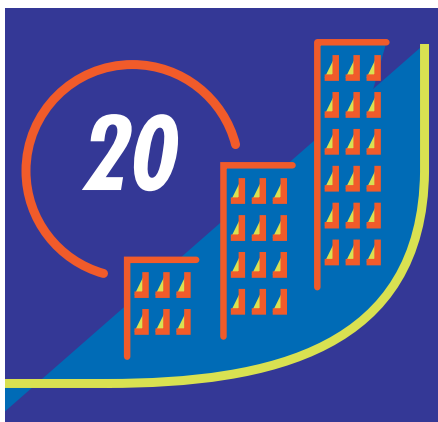


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Indianapolis' Fastest Growing Companies



Kort Builders Inc.

5333 W. 86th St.
Indianapolis 46268
(317) 872-4181
Robert Kort, president & CEO

Company description:

Kort Builders Inc. is a full-service general contractor offering traditional building services as well as design/build and construction management services. Kort Builders specializes in commercial projects of all sizes for both new buildings and building renovations. Founded in 1986, the company's specialties include retail, offices, restaurants, warehouses, light industrial, strip mall centers, apartment/condo complexes, and distribution facilities.

Growth factors:

Specializing in certain segments of the construction market and performing exceptionally well to meet or exceed clients' expectations. Concentration on client service in order to cultivate on going relationships and establish repeat business. Offering our clients design/build services. This is a building process that offers owners one contract for all their design, budgeting and building needs and results in



Kort

accelerated completion of projects and single point control for the owner/client.

Financing:

Personal funds and bank revolving line-of-credit. The company also reinvests its profits in the business.

Challenges ahead:

Expanding our client base. Continuing to control our overhead and other costs. Continuing to attract personnel and subcontractors that share our values and are client committed. Appropriately reacting to economic and other conditions that are beyond our control.

Industry outlook:

Positive. Despite the recent downturn in the economy, we have continued to see growth in our segment of the industry, and with the anticipated upturn in the economy, we foresee continued growth and success.

Entrepreneurial advice:

A business must be adequately capitalized and have a viable business plan. Your performance must meet or exceed your customers' expectations. Develop an organization of personnel who specialize in the various segments of your operations. Develop solid, ongoing relationships with your clients or customers to generate repeat business. Say what you are going to do and do what you say.

Public prospects:

Nil. Becoming a public company is not part of our near or long-term plans.